

**\*\*\* NEW POSITIONS \*\*\***

**Executive Search Professionals  
Job Opportunities**

**Mark Hamill, Chairman, SpenglerFox**

We started this section in the last issue and plan to continue to share some interesting assignments we are currently engaged in. Please see below and feel free to reach out to Mark directly for any further insight, interest or recommendation.

1. GM India leading Medical Technology corporation
2. GM Italy high-growth Global Pharmaceutical player
3. GM China, dynamic food retailer.
4. VP EMEA, London based, rapidly growing FinTech firm
5. Global HR head, Professional Services, Dubai

**New Members in September**

*As suggested by Venu, please reach out to them and thank the sponsors*

<b><u>Name/Email-Link</u></b>	<b><u>Chapter</u></b>	<b><u>Phone</u></b>	<b><u>Sponsor</u></b>
<a href="#"><u>Bunmi Adekore</u></a>	Boston	781.497.2939	Diego Tebaldi
<a href="#"><u>Craig Boyce</u></a>	Boston	617.872.3593	Bill Hewins
<a href="#"><u>Werner von Pein</u></a>	CT	203.807.2997	Robert Herber

**Chapter Member**

Our colleague, John A.K. Lowe, IERG California Chapter Chair, has been invited to join the panel of experts at a Management Effectiveness for Today's Multicultural Workplace event to be held on Saturday, November 14 at the LMU campus, co-sponsored by Loyola Marymount University's College of Business Administration and the Wentworth Co.

**Chapter News – John Lowe**

IERG California members and guests enjoyed substantial networking and learned the latest LinkedIn tips and techniques from Sven Johnston at the October 22nd breakfast meeting held in Irvine, CA.

In addition to being a LinkedIn expert (yes, Sven got LinkedIn to create the Orange County regional location code in just 5 months!), Sven is a Partner and Senior Vice President of GigaSavvy, a creative marketing advertising agency that has a core focus on search marketing, web design & development, reputation management and social media consulting & outreach. GigaSavvy was awarded one of the Best Places to Work 2015 by the OC Business Journal.

**Editor's Synopsis of Feature Item from Fred Suarez**

**Former President of Colombia Alvaro Uribe discusses major issues in Colombia and Venezuela**



Fred Suarez (rt), IERG FL Chapter Chair with President Uribe

On Nov. 6<sup>th</sup>, former President of Colombia and current Senator presented his views on situation in Latin America, providing an update of the peace negotiations between Colombia and the terrorist group FARC as well as the upcoming elections in Venezuela at the Center for Hemispheric Policy at the University of Miami. University president, Dr. Julio Frenk, introduced Uribe before a packed audience.

Uribe was considerably diplomatic in his appraisal of the situation in both Colombia and Venezuela but his sentiments were very much understood by the audience of professors, executives, reporters and students.

He applauded the work of the opposition groups in Venezuela and their objectives to gain freedom and reverse the decay of the economic environment: Private industry had to be reinvigorated and given back their ability to enjoy free enterprise – the private sector needs to develop jobs for the nation to prosper. However, he was doubtful of any change through the election process since the Venezuelan government would be counting of the ballots.

Uribe commented that Venezuela is now more active in trafficking of drugs with the FARC due to the loss of higher priced oil exports.

Uribe indicated the Colombian scenario as being very complicated because the announced peace agreement with the FARC, supported by Cuba and Venezuela, still has too many pending points not fully agreed upon; especially FARC's surrendering their weapons and the agreement on the terms of punishment for those who have committed atrocities. Mr. Uribe expressed concern these issues would not be easily resolved despite the accommodating efforts of the Santos government. Click here for complete contribution by Florida Chapter Chair Fred Suarez: [Read More](#)

## Editor's Synopsis of Feature Item from Dale Akinla

### Charting a Course for Family Giving

Families have long supported the notion of giving back to society as a way of expressing appreciation for their good fortune. Nurturing a tradition of family may bring a family closer together and develop a shared value system that can be passed down to future generations.

As a starting point, a family may want to outline a purpose or mission for its philanthropic endeavors. Mission statements don't need to be lengthy, but they should address three key criteria:

- The cause a family plans to support;
- The goal the family would like to achieve; and
- A plan to achieve the goal.

Holidays or family get-togethers are perfect times to begin the discussion that will have an impact on their lives. Outlining thoughts and feelings about giving can help the family craft a mission statement.

With the mission established, your family can explore opportunities to make a lasting difference in the lives of individuals, or to help support a cause or organization. Families can also work together to support a specific charitable event.

Of course, a family's charity event of choice need not be as high profile as these examples. Opportunities to participate in fundraisers in local communities abound:

- Active families can compete for pledges in a walking/running event.
- Technology savvy individuals may volunteer to organize and manage an event's website.
- Cooks can provide food/refreshments for sale at an event.
- Children can create posters or volunteer at a craft table.

The only real criteria for involving the whole family in charitable activities is a common passion for doing good and a commitment to achieving tangible results. When these shared values are in place, families can foster a charitable mission that is both rewarding and lasting.

Click here for complete contribution by CT Chapter Member Dale Akinla: [Read More](#)

## "Mark Your Calendar"

**12/8 – CT – Chapter Holiday Networking** event at the Barcelona Tapas Bar in Fairfield, CT starting at 6:30 pm. Registration Link: <http://bit.ly/1OEDp7M>

**12/8 – Chicago** - Networking Meeting at Nick's Fishmarket, 222 W Merchandise Mart Plaza #135, Chicago, starting at **5:30 PM**  
For more information contact: George Farina at [gjarina@me.com](mailto:gjarina@me.com)

**12/10 – CA - IERG / IMC Southbay Luncheon Event** to be held from 11:30 to 1:30 at **Lido Di Manhattan Ristorante & Bar**, 1550 Rosecrans Avenue Manhattan Beach, CA

**12/9** - IERG Webinar with [Faruk Bhagani](#) - an overview on the Iran market for the automotive, retail fashion and consumer products. Focus will be on opportunity for U.S. Companies.

## "Chapter Event"

**11/17 – Chicago** - The chapter hosted its 5<sup>th</sup> **International Forum on Foreign Direct Investment in the Midwest: "How Global Competition is Changing the Business Landscape in the Midwest"**

5th International Forum sponsored by IERG (International Executive Resource Group). Moderator: Michael Lev, Editorial Board Member, Chicago Tribune. Panelists include: **S. Jack Campbell, Principal**, MASI, Ltd. and founding member of M&A International, Bart M. McMillan, Partner, Baker & McKenzie LLC, Harry Moser, President, Reshoring Initiative, Toni Preckwinkle, President, Cook County Board and Peter Riehle, President & CEO, Wittenstein Holding Corp.

When: Tuesday, Nov. 17<sup>th</sup>, 2015 4:30 – 7:30 PM (networking reception follows)

Where: At Baker & McKenzie LLP, 300 East Randolph, Suite 5000 Chicago

IERG Members - \$35; Non-members - \$60.